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16 UNITED STATES DISTRICT COURT
17 NORTHERN DISTRICT OF CALIFORNIA
18 SAN FRANCISCO DIVISION

19 DAWN KNEPPER, on behalf of herself and all
20 others similarly situated,

Plaintiff,

21 v.

22 OGLETREE, DEAKINS, NASH, SMOAK &
23 STEWART, P.C, CHARLES MATTHEW
KEEN, & KIM FRANKLIN EBERT.

24 Defendant.

Case No.: 3:18-CV-00303-WHO
**FIRST AMENDED CLASS AND
COLLECTIVE ACTION
COMPLAINT**
DEMAND FOR JURY TRIAL

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1 Plaintiff Dawn Knepper (“Plaintiff” or “Class Representative”), is a former attorney and non-
2 equity shareholder employed by Ogletree, Deakins, Nash, Smoak & Stewart, P.C. (“Ogletree,” or “the
3 Firm”). On behalf of herself and all similarly situated female shareholders at Ogletree, Plaintiff alleges
4 systematic gender discrimination by Ogletree and its leadership as follows:

5 **I. INTRODUCTION**

6 1. Defendant Ogletree is one of the largest defense-side labor and employment law firms in
7 the country, employing nearly 700 attorneys in the United States. Ogletree defends employers against
8 individual and class action employment lawsuits, including discrimination actions. Ogletree also advises
9 employers on how to avoid discrimination suits.

10 2. According to its website, Ogletree advises clients on compliance with federal and state
11 employment laws in order “to provide a positive workplace....” For its own part, Ogletree claims to be
12 “committed to diversity,” which it says “makes us better—as lawyers and people.” It purports to “foster
13 diversity and inclusion as an integral part of the firm’s overall professional development efforts.” But this
14 rhetoric is largely hollow. In reality, the Firm has shirked its obligations under the law through its “do as
15 I say not as I do” practices. Upon information and belief, when a female shareholder asked the Managing
16 Shareholder of the Firm, Matt Keen, about the Firm’s response to gender discrimination complaints, he
17 explained, “we’re not real good at practicing what we preach.”

18 3. Ogletree’s female shareholders face discrimination in pay, promotions, and other unequal
19 opportunities in the terms and conditions of their employment. Male shareholders are disproportionately
20 over-represented at every level of the Firm’s management and leadership structure. Through formal
21 policies and widespread practices, the Firm’s male leadership interferes with, limits, or prevents female
22 shareholders from receiving the appropriate credit for the business they bring to the Firm and their hard
23 work in running complex and demanding cases day-to-day. All the while, their male colleagues reap the
24 professional and financial profits that women generate. The Firm, dominated by male decision makers,
25 also denies female shareholders the same business development and training opportunities provided to
26 their male counterparts. Female shareholders are not selected for business pitches at the same rate as
27 similarly situated, and in some cases less qualified, male attorneys. Through these practices, the Firm
28 systematically overlooks, devalues, or undermines female attorneys as business generators, which

1 adversely impacts their pay and promotion.

2 4. Plaintiff is a female non-equity shareholder formerly employed by Ogletree. She brings
3 this action as a non-equity shareholder alleging violations of Title VII of the Civil Rights Act of 1964, 42
4 U.S.C. §§ 2000e *et seq.* (“Title VII”), the Equal Pay Act of 1963, 29 U.S.C. §§ 206 *et seq.* (“EPA”), and
5 related California statutes, seeking redress and programmatic change for female non-equity shareholders
6 who have worked or will work for Ogletree.

7 **II. THE PARTIES**

8 **A. Plaintiff Dawn Knepper**

9 5. Plaintiff Dawn Knepper (“Plaintiff Knepper” or “Ms. Knepper” or “Class Representative”)
10 is a female attorney and was previously a non-equity shareholder in Ogletree’s Orange County office.

11 6. Plaintiff Knepper was employed by Ogletree from approximately June 2005 until February
12 2018.

13 **B. Plaintiff Jocelyn Campanaro**

14 7. Plaintiff Jocelyn Campanaro is a former non-equity shareholder in Ogletree’s Denver, CO
15 office. She opted into this action to become a Collective Action Plaintiff on February 20, 2018.

16 **C. Plaintiff Alicia Voltmer**

17 8. Plaintiff Alicia Voltmer is a former non-equity shareholder in Ogletree’s Dallas, TX office.
18 She opted into this action to become a Collective Action Plaintiff on February 22, 2018.

19 **D. Plaintiff Angelica Ochoa**

20 9. Plaintiff Angelica Ochoa is a former non-equity shareholder in Ogletree’s Denver, CO
21 office. She opted into this action to become a Collective Action Plaintiff on February 23, 2018.

22 **E. Defendant Ogletree**

23 10. Defendant Ogletree is a law firm with offices worldwide, including six offices in
24 California. Ogletree’s California offices are located in Los Angeles, Orange County, Sacramento, San
25 Diego, San Francisco, and Torrance. Ogletree employs over 100 attorneys in California.

26 11. During all times relevant to the Plaintiff, Ogletree was Plaintiff’s employer within the
27 meaning of all applicable federal and state statutes.

1 **F. Defendant Charles Matthew Keen**

2 12. Defendant Charles Matthew Keen (“Defendant Keen” or “Mr. Keen”) is a male attorney
3 in Ogletree’s Raleigh, North Carolina office and has been Ogletree’s Managing Shareholder since
4 February 2016.

5 13. Defendant Keen has been employed by Ogletree since approximately 1987.

6 **G. Defendant Kim Franklin Ebert**

7 14. Defendant Kim Franklin Ebert (“Defendant Ebert” or “Mr. Ebert”) is a male attorney in
8 Ogletree’s Indianapolis, Indiana office and was Ogletree’s Managing Shareholder from approximately
9 2010 until approximately February 2016.

10 15. Defendant Ebert has been employed by Ogletree since approximately 2000.

11 **III. JURISDICTION AND VENUE**

12 16. The U.S. District Court for the Northern District of California has personal jurisdiction
13 over Defendants because Ogletree has offices in California and does business in California, and many of
14 the acts complained of and giving rise to the claims alleged herein occurred in California.

15 17. This Court has subject matter jurisdiction over the claims under Title VII and the EPA
16 pursuant to 28 U.S.C. §§ 1331 and 1343 and 42 U.S.C. § 2000e-5(f)(3). These claims arise under the laws
17 of the United States and are brought to recover damages for deprivation of equal rights.

18 18. This Court may exercise supplemental jurisdiction over Plaintiff’s state law claims
19 pursuant to 28 U.S.C. § 1367(a).

20 19. Venue is proper pursuant to 28 U.S.C. § 1391(b) and 42 U.S.C. § 2000e-5(f)(3). Ogletree
21 conducts substantial business in San Francisco and a substantial part of the events and omissions giving
22 rise to the claims alleged herein occurred in this district.

23 20. Plaintiff has exhausted her administrative remedies under Title VII. Plaintiff filed a charge
24 of gender discrimination individually and on behalf of all similarly situated female shareholders employed
25 by Ogletree with the Equal Employment Opportunity Commission (“EEOC”) and the California
26 Department of Fair Employment and Housing (“DFEH”). Plaintiff Knepper duly filed her administrative
27 charge before the EEOC and DFEH on December 21, 2017 and received her Notice of Right to Sue from
28 the EEOC and DFEH on January 9, 2018. Plaintiff filed her Complaint in this Court within ninety days

1 of the receipt of her EEOC Notice of Right to Sue and DFEH Notice of Right to Sue.

2 **IV. FACTUAL ALLEGATIONS**

3 **A. Ogletree's Male-Dominated Hierarchy**

4 21. Men dominate Ogletree's leadership and management. Women hold only two of nine seats
5 on Ogletree's Board of Directors and two of six Firm Officer positions; one of these two officer positions
6 was added as recently as December 2017. Compensation decisions at Ogletree are centrally controlled by
7 its Compensation Committee, which is comprised predominantly of male members from various Ogletree
8 offices throughout the country. Compensation is then voted on by Ogletree's equity shareholders,
9 approximately 80% of whom are men.

10 22. Ogletree discriminates against women by permitting its predominantly male leadership to
11 favor men overtly in pay, promotions, and other opportunities regardless of their qualifications and to
12 otherwise discriminate against women. Women hold approximately 20% of equity shareholder positions,
13 and approximately 43% of non-equity shareholder positions. Ogletree leadership fosters or condones a
14 Firm culture that marginalizes, demeans, and undervalues women.

15 23. Upon information and belief, the overrepresentation of men in Ogletree's leadership is both
16 the source and product of continuing systemic discrimination against female shareholders.

17 24. Upon information and belief, Ogletree's leadership is aware of the Firm's inequitable pay,
18 promotion, job assignment, and other practices, but have taken no steps to remedy the root causes of the
19 disparity. Ogletree is aware of the demographics of its workforce, including the underrepresentation of
20 women in different levels and functions.

21 25. Ogletree, one of the nation's largest employment law firms, regularly advises companies
22 on how to comply with pay equity laws and to avoid, investigate, and remedy discrimination claims. Upon
23 information and belief, Ogletree has been aware of its own misconduct for years but the Firm has failed
24 to rectify the discrimination and actively sought to avoid the changes necessary to comply with the law.

25 **B. Ogletree's Common Compensation and Promotion Policies**

26 26. Ogletree discriminates against Plaintiff and female shareholders with respect to
27 compensation and promotions through the use of common policies and procedures.

28 i. Equity and Non-Equity Shareholder Policies

1 27. Ogletree's shareholders are divided into two groups: equity shareholders and non-equity
2 shareholders. Upon information and belief, Ogletree's Shareholder Agreement refers to all equity and
3 non-equity shareholders who work for Ogletree in the United States as "employees." Ogletree also states
4 that non-equity shareholders' compensation is based on salary.

5 28. The Firm uses the equity and non-equity tiers to distribute compensation. These tiers allow
6 predominately male attorneys to rely on arbitrary, subjective criteria to deny female shareholders
7 promotions, equity status, pay, and compensation commensurate with their skill, experience, and
8 contributions to the Firm.

9 29. In order to be brought into the Firm at, or promoted to, shareholder level, attorneys must
10 be recommended by Ogletree's predominantly male Board of Directors and local shareholders, then
11 receive 75% of Ogletree's equity shareholders' votes. Ogletree's equity shareholders are approximately
12 80% men.

13 30. This male-dominated system makes it extremely difficult for female non-equity
14 shareholders to be promoted and paid at the same levels as equity shareholders, although they perform
15 substantially similar work. Indeed, Ogletree's equity and non-equity positions are identical except for the
16 pay and power the Firm gives them.

17 31. Ogletree's Equity and Non-Equity Shareholders policy explains that, "Expectations for
18 both Equity and Non-Equity shareholders are the same with regard to technical and professional
19 qualifications, experience, personal effort, managing and developing associates and staff, and
20 contributions to the Firm as a whole." However, Ogletree pays its predominantly-male equity
21 shareholders monthly profit-sharing distributions, which can increase their target compensation by
22 approximately up to 40%.

23 32. Ogletree routinely refuses to promote qualified female non-equity shareholders to equity
24 shareholder status, even when they generate business that meets or exceeds the criteria and expectations
25 for equity shareholders. At the same time, the Firm has eased business generation requirements in order
26 to promote favored male attorneys to equity status. These policies disparately impact Ogletree's female
27 non-equity shareholders.

28 ii. Common Credit Allocation and Compensation Policies

1 33. Compensation decisions at Ogletree are centrally controlled by the Firm’s Compensation
2 Committee, which until recently had no more than one woman among its five members. The
3 Compensation Committee for 2018 compensation now, for the first time, has two women on it; since 2013
4 only a single female sat on the Compensation Committee—before that year, the Compensation Committee
5 was comprised solely of men.

6 34. In the compensation-setting process, Ogletree’s shareholders receive credit for their work
7 in five main categories: originating credits, managing credits, responsible credits, working credits, and
8 billable hours. Ogletree’s Origination Credit Principles policy states that “The originating, managing,
9 responsible and working attorney statistics should be utilized as a source of objective information for the
10 Compensation Committee to make *subjective* judgments about shareholder compensation. *A formula is*
11 *strongly disfavored.*” (emphases added). This subjectivity allows the Firm’s male leadership to control
12 all compensation at the Firm and results in discrimination against female attorneys. On average, Ogletree
13 currently pays its male shareholders approximately \$110,000 more than its female shareholders, in target
14 compensation and discretionary bonuses alone.

15 35. Ogletree defines an *originating attorney* as “The attorney(s) bringing the client to the Firm
16 for legal representation. In some cases, origination credit for a matter may be divided among several
17 attorneys.” In practice, whichever attorney establishes the Firm’s initial relationship with a potential client
18 is thereafter considered the originating attorney for all of that client’s business over the entire course of
19 the client’s relationship with the Firm. The originating attorney has total discretion to allocate origination
20 credits in perpetuity. Only once an attorney seeks redress through the appeals process can the Firm’s
21 Managing Shareholder overturn the originating attorney’s decision. In practice, the Firm’s Managing
22 Shareholder rubber stamps the allocations made by predominantly male originating attorneys. Male
23 attorneys, who disproportionately control decision-making authority, disproportionately assign
24 origination credits to other male attorneys. This allows male attorneys to receive an inordinate number of
25 origination credits and allocate other credits to male attorneys even when female attorneys bring the
26 relevant business to the Firm. The Firm’s discriminatory practices have caused a substantial gender-based
27 disparity in origination credits throughout the Firm—between 2014 and 2016, the average amount of
28 origination credits for male shareholders was nearly *double* that of female shareholders.

1 36. Ogletree defines the *managing attorney* as “The attorney responsible for overall
2 management of the work, and relationship with the Firm, pertaining to a particular client. This may
3 include billing responsibilities.” According to this policy, managing attorneys are generally the attorneys
4 in charge of communicating with clients and managing the client’s expectations and the work that is done
5 to meet them.

6 37. Ogletree weighs origination and, to a lesser extent, managing credits heavily in making
7 compensation decisions, while responsible attorney and working credits have very little impact on
8 compensation.

9 38. By Firm practice, originating attorneys have been given the discretion to distribute
10 origination, managing, responsible, and working credits in an arbitrary, subjective, or biased manner. The
11 Firm allows originating attorneys to choose which attorneys will share origination credits and which will
12 receive managing credits on that matter. Originating and managing attorneys then direct responsible and
13 working attorneys to do the actual work on a matter. As a result, predominantly male managing and
14 originating shareholders receive a disproportionate amount of the meaningful credit and compensation.

15 39. Ogletree defines the *responsible attorney* as “The attorney responsible for coordination
16 management, strategic planning, staffing and overall success in the Firm’s handling of a *particular*
17 *matter.*” (emphasis added).

18 40. The applicable distinction between a managing attorney, who receives managing credit,
19 and a responsible attorney, who receives responsible credit, is that the managing attorney purportedly
20 manages the *client relationship* while the responsible attorney is responsible for the overall success of the
21 *matter.*

22 41. Ogletree defines a *working attorney* as “the attorney who is working on the case.” Billable
23 hours, responsible credits, and working credits are the most objective metrics that are considered in
24 compensation decisions but have the least impact on compensation. Consequently, the compensation
25 rubric is stacked in a way that favors male attorneys.

26 42. Female attorneys are disproportionately assigned to be responsible or working attorneys,
27 as opposed to originating or managing attorneys. This is the case even when female attorneys handle all
28 of the tasks that are supposed to be completed by managing attorneys, and for which managing attorneys

1 receive credit, including client contact, performing or managing the bulk of the actual work, and handling
2 other aspects of a matter. Indeed, female responsible or working attorneys are also frequently charged
3 with billing and collection or preparing status reports for originating and managing attorneys who are
4 unfamiliar with that matter, so those attorneys can communicate knowledgeably with the client.

5 43. After the proposed compensation recommendations were announced at the end of January
6 2017, but before the numbers were approved by the equity shareholders, a large number of women
7 shareholders met to discuss pay equity and raised the issue to Ogletree Deakins's Women's Initiative
8 ("ODWIN"). When female shareholders proposed asking that the Board of Directors conduct a pay
9 equity audit, the head of ODWIN explained that there was nothing she could do and that the Board thought
10 the female shareholders from California who had been complaining were "crazy." Nevertheless, multiple
11 female shareholders continued to complain about compensation and the unfair allocation of credits. In
12 response, the Firm announced a process to appeal origination disputes—creating the façade that aggrieved
13 shareholders could contest an originating attorney's allocations. Upon information and belief, while
14 setting up this appeal process, Ron Chapman, the highest paid male shareholder in the Firm – who benefits
15 enormously from the discriminatory practices – announced to the other newly-appointed members of the
16 credit appeal process, "We need to make it really hard to use because we don't want people to use it."
17 Ogletree's old boys' club has created and maintained a blatantly discriminatory system in order to
18 underpay women and make recourse inaccessible or impossible.

19 iii. Common Promotion Policies

20 44. Ogletree's promotion policies and practices have created a glaring gender disparity in
21 seniority at the Firm. Because the Firm does not promote women at rates remotely equal to those of
22 similarly situated men, women represent a progressively lower percentage of each tier of the Firm as title
23 and compensation rise.

24 45. For example, while women represent approximately 58% of Ogletree's associates, only
25 approximately 131, or 32%, of Ogletree's approximately 400 shareholders are women. Of Ogletree's
26 approximately 213 non-equity shareholders, only approximately 92, or 43%, are women. Of Ogletree's
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1 approximately 187 equity shareholders, only approximately 39, or 20%, are women.¹

2 46. In order to maintain control over the Firm and shareholder compensation, Ogletree's male-
3 dominated leadership maintains moving targets for non-equity shareholders pursuing promotion to equity
4 status.

5 47. Ogletree's Equity and Non-Equity Shareholders policy sets forth the criteria for promotion
6 to equity shareholder status: \$750,000 in origination credits, \$750,000 in management credits, \$500,000
7 in working credits, at least 1,800 billed hours per year, and at least 200 "Firm hours." The Firm frequently
8 requires non-equity female shareholders to meet these thresholds for three consecutive years prior to
9 promotion.

10 48. By contrast, there are numerous examples where Ogletree has promoted men who have
11 failed to meet these criteria. In 2017 alone, Kevin Bland, Greg Cheng, William Duda, Bernhard Mueller,
12 and Scott Kelly were promoted to equity shareholder without meeting the promotion criteria for three
13 consecutive years. Ogletree maintained Keith Watts's equity shareholder status despite Mr. Watts not
14 sustaining the criteria for three consecutive years.

15 49. The most flagrant example of such selective promotion is Evan Moses, whom Kim Ebert,
16 the managing shareholder of the Firm at the time, conceded in an open partnership meeting did not come
17 close to meeting the criteria, but the Firm made an exception because of his (grossly inflated) managing
18 numbers. Male equity shareholders Keith Watts and Vincent Verde were promoted under similar
19 circumstances.

20 50. In contrast, Ogletree promoted only one woman to the equity tier for 2017. This female
21 shareholder had met every criterion for three years, a standard the Firm did not require of men.

22 51. The Firm's discriminatory credit allocation system makes meeting the origination criteria
23 for promotion very difficult for female non-equity shareholders to achieve, thereby creating a particularly
24 strong barrier to women's advancement within the Firm.

25 52. In contrast, the Firm's old boys' club distributes origination credit so that male
26 shareholders are able to meet the requirements without doing the work. The Firm also enables Board
27

28 _____
¹ Firm demographics are reflected as of December 31, 2017.

1 members who seek origination credit for a matter to determine what attorneys achieve what portion of
2 origination credits. Likewise, the Firm eases these requirements for favored male attorneys who, despite
3 receiving disproportionately high allocations, still have failed to meet these origination thresholds.

4 53. This system discriminates against and disparately impacts women by denying them
5 promotions and promoting them less often and more slowly than equally or less qualified men. This
6 impact is apparent in the dwindling proportion of women at each successive level of Ogletree's hierarchy.

7 **C. Ogletree's Common Business Development and Job Assignment Practices**

8 54. Female shareholders throughout the Firm are required to assume administrative duties such
9 as office management, paralegal supervision and training, and event planning. These administrative, or
10 "housekeeping," duties take substantial amounts of time from female shareholders, while male
11 shareholders are freed from these tasks. Instead, the Firm permits male attorneys to devote their time to
12 case work and business development efforts, which Ogletree values highly and substantially rewards,
13 particularly through compensation.

14 55. The Firm also requires female shareholders to perform the bulk of the actual legal work on
15 its cases as the "responsible" or "working" attorneys, including client communications, legal research,
16 developing case strategies, managing work, writing legal documents, and the countless granular tasks
17 involved with litigation. "Responsible" and "working" credits, however, do not meaningfully affect
18 shareholders' compensation, which is driven by origination and managing credits.

19 56. Thus, while female shareholders are disproportionately consumed with casework and
20 administrative tasks that do not affect their compensation, they are prevented from engaging in business
21 development activities. In contrast, their male colleagues are afforded the time and availability to pursue
22 business development efforts and are rewarded for doing so.

23 57. As female shareholders draft briefs, supervise younger lawyers and non-lawyer staff, and
24 handle a broad range of client demands, the Firm selects male shareholders for pitch meetings,
25 conferences, and other business development opportunities that enable those male shareholders to reap
26 origination credit, management credit, and other compensation that is disproportionate to their
27 contributions.

28 58. The result is that female shareholders at Ogletree primarily receive responsible and

1 working credit for their work, while male shareholders disproportionately receive origination and
2 managing credit. Because Ogletree places exponentially more value on origination and managing credit
3 in its compensation-setting process, the Firm is able to systematically and discriminatorily pay female
4 shareholders less despite their additional duties.

5 59. The Firm is also well aware of the disparate impact of its inequitable assignment of
6 administrative roles to female shareholders. Ogletree has discriminatorily tasked female shareholders,
7 including Ms. Knepper, with handling time-consuming administrative duties, which substantially
8 decreases the amount of time they have to conduct billable work and grow their business.

9 60. In contrast, male shareholders rarely handle administrative tasks, while Ogletree actively
10 provides them with business development opportunities from which women are excluded, such as pitches,
11 conferences, awards ceremonies, networking events, and other occasions for professional growth. When
12 male attorneys meet potential clients, the male attorneys frequently demand origination credits despite not
13 bringing the business into Ogletree. If a female attorney later brings the business from that client to
14 Ogletree, the male hierarchy, abusing their power, frequently takes origination credits, often times
15 deciding a discriminatorily low percentage of credit will be allocated to the female attorney. When female
16 shareholders complain about the allocation of origination credits, the Firm's male managing shareholder
17 frequently supports the male taking the greater percentage or all of the origination credits, to the female
18 shareholder's disadvantage.

19 **V. PLAINTIFF DAWN KNEPPER**

20 61. Plaintiff Knepper worked in Ogletree's Orange County office.

21 62. Ms. Knepper received her B.A. from the University of Texas at Austin in 1996. She
22 received her J.D. *with honors* from Golden Gate University School of Law in 2000, the same year she was
23 admitted to the California State Bar. After law school, Ms. Knepper served as a Staff Attorney for the
24 United States Court of Appeals for the Ninth Circuit.

25 63. Ms. Knepper joined Ogletree's San Antonio office on June 1, 2005. Effective January 1,
26 2012, Ms. Knepper moved to Ogletree's Orange County Office and became its only female shareholder.

27 64. As soon as Ms. Knepper arrived in the Orange County office, she began experiencing
28 disparate treatment and hostility from the office's entirely male leadership – most notably from Keith

1 Watts, the Orange County Office’s managing shareholder.

2 65. Ms. Knepper soon learned she was being significantly underpaid compared to male
3 shareholders, leading her to complain to the Compensation Committee about the gender-based
4 compensation disparities in her office as early as the end of 2012.

5 66. Ogletree refused to rectify the issues Ms. Knepper raised, and from 2012 to 2018,
6 underpaid, underdeveloped, and undervalued her.

7 67. Despite this, Ms. Knepper excelled in her job duties at Ogletree. She was recognized as a
8 Super Lawyers Rising Star every year from 2010 to 2013 and as a Southern California Super Lawyer
9 every year since, and is Preeminent AV rated by Martindale-Hubbell. She was a frequent speaker at Firm
10 and non-Firm events and workshops and regularly contributed to the Firm blogs. Ms. Knepper chaired
11 the planning and preparations for the Women’s In-House Counsel Institute workshops in 2016 and 2017,
12 a significant event for the office but a non-billable one for Ms. Knepper.

13 68. Recognizing her expertise across a range of different practice groups, Ogletree appointed
14 Ms. Knepper as Co-Chair of its cross-practice Sports Entertainment Practice Group, managing attorneys
15 in the practice group throughout Ogletree’s offices nationwide. Ogletree also selected Ms. Knepper to
16 oversee the Orange County paralegals.

17 69. Despite her excellent performance, Ogletree continually underpaid Ms. Knepper and
18 refused to promote her.

19 70. Ms. Knepper complained consistently about these issues since 2012, but Ogletree’s only
20 response has been to retaliate against her for doing so, leaving her no recourse but to take legal action.

21 71. Ogletree’s mistreatment of Ms. Knepper is typical of its mistreatment of women throughout
22 the Firm and exemplifies the Firm’s discriminatory policies and practices.

23 72. Indeed, in April 2017, following complaints from several female shareholders, including
24 Ms. Knepper, the Firm created a “task force” ostensibly to study issues related to advancement and
25 recognition of women in the Firm. This task force was comprised of shareholders from various Ogletree
26 offices throughout the nation and solicited input from female shareholders throughout the Firm. ODWIN
27 even encouraged women to reach out to task force committee members. However, similar to Ogletree’s
28 credit appeals process, this task force was entirely ineffective in addressing the Firm’s discrimination, and

1 the Firm made no real efforts to address the discrimination.

2 i. Ogletree Discriminated Against Ms. Knepper in Pay

3 73. Ms. Knepper performed at equal or higher levels than her male comparators but was paid
4 less.

5 74. When Ms. Knepper transferred to the Orange County office in 2012, she requested to be
6 paid at least equally to Matt Effland, a male shareholder of similar seniority who had recently moved from
7 Indiana to Los Angeles. In 2011, Ms. Knepper earned higher credits than Mr. Effland in every single
8 category, including approximately over \$100,000 higher originations and 100 more billable hours than
9 Mr. Effland.

10 75. However, Ogletree set Ms. Knepper's salary and bonus at approximately \$100,000 less
11 than Mr. Effland's in 2012, making Ms. Knepper the lowest paid full-time shareholder in California by
12 approximately \$60,000.

13 76. Ms. Knepper complained about the disparity to multiple members of Ogletree's Board of
14 Directors and Compensation Committee, but Ogletree responded by increasing her pay by only \$10,000,
15 to a level equal to what an associate with *four years less experience* would have made in the Orange
16 County market.

17 77. Despite this, in 2012 Ms. Knepper outperformed many of the 27 predominantly male
18 attorneys in Ogletree's \$300,000 pay band – substantially higher than she earned – in every compensation
19 credit category, including having higher origination credits than approximately five male attorneys, higher
20 managing credits than approximately 13, higher responsible credits than approximately 20, and higher
21 working credits than approximately 15. In 2012, Ms. Knepper billed approximately 2,100 hours; for
22 reference, the billable hours goal for promotion to equity status is 1,800 hours.

23 78. Ms. Knepper presented all of this information to the Compensation Committee in 2012 and
24 requested that Ogletree pay her a salary commensurate with her value and performance in 2013. Instead,
25 Ogletree made the decision to pay Ms. Knepper approximately \$50,000 less than she requested.

26 79. Nevertheless, Ms. Knepper maintained her high performance. In 2013, of the 32 Ogletree
27 attorneys who were paid in the \$300,000 band, Ms. Knepper had higher origination and managing credits
28 than 13, higher responsible credits than 24, and higher working credits than 27. Ms. Knepper had higher

1 origination and working credits than Managing Shareholder Keith Watts, as well as approximately 472
2 more billable hours, yet Ogletree paid Mr. Watts approximately \$125,000 more.

3 80. In 2014, Ms. Knepper made the Compensation Committee aware of how significantly they
4 were underpaying her and requested the same salary as she had requested the previous year, which would
5 have placed her at the bottom of the pay band. Willfully ignoring this glaring disparity, Ogletree refused
6 to change her salary at all and instead continued to pay her approximately \$50,000 less than she requested.

7 81. Ogletree continued to pay Ms. Knepper approximately \$125,000 less than Mr. Watts in
8 2014, a year in which she had significantly higher responsible and working credits, as well as
9 approximately 1,341 more billable hours than Mr. Watts. For the remainder of Ms. Knepper's tenure at
10 Ogletree, Mr. Watts was held to a lower standard than Ms. Knepper and many other female shareholders.
11 For example, in 2016, Mr. Watts accrued only approximately *64 total billable hours*.

12 82. The Firm finally agreed to pay Ms. Knepper a higher salary for the year 2017, after she
13 almost tripled her originations from 2015, though her pay was still well under that of her male peers with
14 similar originations and other credits.

15 83. Ms. Knepper repeatedly complained about the gender-based pay discrimination to which
16 Ogletree subjected her. Ms. Knepper raised her underpayment in *every* shareholder compensation
17 interview and submitted follow-up appeals as well, including a formal appeal of her 2018 compensation
18 submitted to the Compensation Committee. Her complaints fell on deaf ears.

19 84. Similarly, in 2017, the Firm circulated a survey as part of an application to be recognized
20 among the Orange County Business Journal Best Places to Work. In her response to a survey question
21 asking what the Firm could do to improve, Ms. Knepper explicitly requested a pay equity audit. Mr. Watts
22 never followed up on this pay equity complaint.

23 ii. Ogletree Discriminated Against Ms. Knepper in Business Development

24 85. In addition to underpaying Ms. Knepper and other women relative to male shareholders
25 with substantially similar credits, Ogletree consistently denied Ms. Knepper opportunities to earn credits
26 in the first place.

27 86. In her over 12 years with Ogletree, *Ms. Knepper was never invited on a business pitch to*
28 *a prospective client*. Mr. Watts purposefully kept Ms. Knepper out of business development opportunities

1 and made it difficult for her to pursue her own opportunities throughout her time in Orange County.

2 87. After receiving no significant business development support from Mr. Watts in her first
3 year in the Orange County office, Ms. Knepper emailed Mr. Watts requesting business opportunities. Mr.
4 Watts took over a month to respond and said only that he would keep her in mind.

5 88. Before she came to California, Ms. Knepper managed to become the only non-equity
6 shareholder on Ogletree's Association of Corporate Counsel ("ACC") national team to attend its annual
7 conference. The ACC is one of the most important business development opportunities available to
8 Ogletree shareholders. Despite Ms. Knepper's work to elevate Ogletree's standing in the ACC and
9 integrate her clients into it, Ogletree excluded Ms. Knepper from ACC events. For example, in 2017, Ms.
10 Knepper requested to speak at an ACC SoCal event, but Mr. Watts denied her the opportunity to even
11 attend the event. Furthermore, while at the 2017 ACC National Conference in Washington, D.C., Ms.
12 Knepper requested to attend the dinner for ACC SoCal attendees but another male shareholder from
13 Ogletree denied her the opportunity. Only three shareholders, all of whom were male, were allowed to
14 attend on behalf of the Firm; two of them were not even from Southern California.

15 89. Each year Ogletree holds an "In-House Counsel Exclusive" seminar which frequently
16 draws over 800 attendees from around the country and world. Despite having many of her own clients in
17 attendance, Ms. Knepper was never allowed to speak at the event.

18 90. In September 2016, Ms. Knepper arranged an opportunity to speak with her client at this
19 in-house seminar. Ms. Knepper proposed they both join the same panel discussion. After learning that
20 Ms. Knepper would not be speaking, her client still requested that she arrange to attend the conference.
21 Ms. Knepper was denied because there were not sufficient hotel rooms, despite her offer to be flexible in
22 accommodations. Consequently, the Firm denied Ms. Knepper the opportunity to network with hundreds
23 of potential clients while other predominantly male attorneys networked with Ms. Knepper's client.

24 91. In February 2017, Ms. Knepper received an email notifying her that the Anti-Defamation
25 League would honor her client's in-house counsel. Holding her in high-esteem, the client named Ms.
26 Knepper as a confidante whom he admires. In response, Ms. Knepper asked the Firm to sponsor the award
27 with a \$1,500 donation that would also boost her and Ogletree's presence at the dinner ceremony. Mr.
28 Watts never responded to Ms. Knepper's request.

1 92. By contrast, Mr. Watts routinely approved similar requests from male shareholders for
2 costlier, low-profile events. For example, Mr. Watts approved male-shareholder Michael Sexton’s request
3 to sponsor an event with the Orange Catholic Foundation, even though it was unbudgeted.

4 93. In June 2017, Ms. Knepper requested permission to nominate one of her biggest clients for
5 an Orange County Business Journal Award. Mr. Watts did not respond. After Ms. Knepper followed up
6 with Mr. Watts in July 2017, he told her that her client would have to endure an interview process akin to
7 being put up for shareholder before he would approve their nomination. In contrast, Vince Verde, a male
8 shareholder, asked Mr. Watts on July 24, 2017 to nominate his client for the same award. Mr. Watts
9 responded within thirty minutes and told Mr. Verde, “Certainly nominate him and I would be happy to
10 meet him.”

11 94. Not only did Ogletree routinely deny Ms. Knepper business development opportunities,
12 the Firm stonewalled or denied her efforts to develop business with the Orange County Business Journal
13 In-House Counsel Awards, and multiple ACC Galas and ACC Conferences—and these are just a few
14 examples. In contrast, male shareholders have received funding and support for their development
15 opportunities and are frequently invited to benefit from opportunities they did not create, whereas Ms.
16 Knepper had to generate all of her own business development opportunities.

17 iii. Ogletree Discriminated Against Ms. Knepper in Credit Allocation

18 95. In addition to stifling Ms. Knepper’s business development opportunities, Ogletree
19 decreased Ms. Knepper’s compensation for the business she independently brought to the Firm by
20 allowing male shareholders to receive credit for Ms. Knepper’s work. Ogletree’s leadership and policies
21 enabled male shareholders to allocate origination credits to themselves for Ms. Knepper’s work and the
22 business she generated for the firm. These credit allocations deprived Ms. Knepper of credits and
23 compensation for her work and served to disfavor female shareholders generally.

24 96. For example, in February 2014, Ms. Knepper gave a presentation to the Laguna Beach
25 Chamber of Commerce. During that presentation, she had a productive conversation with an insurance
26 broker. On April 10, 2014, the broker referred a client to Ms. Knepper for representation on an impending
27 high stakes sexual harassment lawsuit—Ms. Knepper generated this business without involvement from
28 any Ogletree shareholder. Ms. Knepper arranged a pitch meeting with the business owners. Within three

1 weeks, she successfully generated this client’s business for the firm. On April 28, 2014, the client emailed
2 Ms. Knepper to request her services specifically, rather than inquiring about Ogletree generally. Later
3 that day, Ms. Knepper received an email from Anthony Byergo—a male shareholder who wanted to
4 receive 50% of the originating credit. Even though Ms. Knepper independently generated this matter
5 without support from the Firm or another shareholder, Mr. Byergo claimed he had an unrelated previous
6 relationship with the client’s insurance company. Ms. Knepper appealed Mr. Byergo’s allocation, but the
7 Firm forced her to yield to Mr. Kim Ebert, the Firm’s then-managing shareholder and final arbiter of credit
8 allocations. Mr. Ebert assigned Mr. Byergo 40% of the origination credit for a matter that he did not
9 contribute to originating and performed no work on whatsoever, while Ms. Knepper managed 100% of
10 the matter.

11 97. This is but one example of Ogletree’s credit allocation policies, which provide male
12 shareholders with credits at the cost of the female shareholders who actually do the work. Ogletree then
13 uses the resulting credit disparity as pretext to compensate and promote female shareholders such as Ms.
14 Knepper at lower levels than the male shareholders who receive credit for female shareholders’ work.

15 98. Ogletree assigned Ms. Knepper to flat-rate cases that arbitrarily limited the credits she
16 earned, regardless of her performance. For example, in 2016, Ron Chapman arranged for a flat-rate client
17 fee on one of Ms. Knepper’s cases. Under this agreement, Ms. Knepper was required to handle an entire
18 case, including discovery and arbitration, but could only bill \$100,000. The case accumulated
19 approximately over \$400,000 in fees and required Ms. Knepper to write off hundreds of hours of her time
20 that could have been used to accumulate credits on other matters or develop her book of business. This
21 directly impacted Ms. Knepper’s efficiency rating, which is evaluated by the Compensation Committee,
22 as well as the fact that she is judged on dollars collected, not billed.

23 99. Ogletree also assigns a disproportionate amount of Employment Practices Liability
24 Insurance (“EPLI”) cases to female shareholders. EPLI cases frequently come with pre-negotiated billing
25 rates that are lower than shareholders’ normal rates. This pattern and practice artificially deflates female
26 shareholders’ compensation credits by decreasing the value placed on their work.

27 100. Ms. Knepper complained to the Firm’s Compensation Committee about the
28 disproportionate amount of EPLI work with which she had been tasked and the effect it had on her

1 compensation, but Ogletree did not rectify the pay disparity.

2 101. Male attorneys at Ogletree have made clear that when new clients come to the Firm through
3 to an initial EPLI contact, the origination credits for the attorney with the insurance company relationship
4 will be reduced and the origination credits for the attorney with the client relationship will increase. The
5 standard formula is that origination credits will be allocated 100% to the insurance attorney during the
6 first case, 75% in the second case, 50% in the third case and 0% by the fourth case. Female attorneys,
7 however, are expected to give 100% of the origination credits to the insurance attorney no matter how
8 much business they are able to generate for the client who happens to have the insurance policy – even on
9 matters that are not covered by insurance.

10 iv. Ogletree Discriminated Against Ms. Knepper in Promotions

11 102. Ms. Knepper performed at equal or higher levels than male equity shareholders from at
12 least 2013 to 2018. From 2016 onwards, Ms. Knepper requested to be promoted to equity shareholder.

13 103. Ogletree's male leadership denied her promotion by applying subjective and
14 discriminatory standards.

15 104. For example, in 2012, Managing Shareholder Keith Watts had approximately \$457,000 of
16 originations, approximately \$300,000 less than the Firm standard for promotion to equity shareholder.
17 Mr. Watts also billed approximately 1,601 hours, approximately 200 under the Firm standard. By contrast,
18 Ms. Knepper had higher origination credits that year, substantially similar responsible credits, higher
19 working credits, and approximately 500 more billable hours in 2012. Despite this, Ogletree promoted Mr.
20 Watts over Ms. Knepper to equity shareholder in 2013, even though Ms. Knepper vastly outperformed
21 Mr. Watts. Ogletree then paid Mr. Watts approximately \$125,000 more than Ms. Knepper in 2013 target
22 compensation alone, before equity profit-sharing distributions.

23 105. Ms. Knepper continued to outperform Mr. Watts. In 2013, Ms. Knepper had approximately
24 \$368,000 more originations credits than Mr. Watts, approximately \$73,000 more working credits, and
25 approximately 472 more billable hours.

26 106. As a further example, in 2012, Evan Moses, a shareholder in the Los Angeles office, earned
27 less than half of the \$750,000 of originations that were required for promotion to equity shareholder.
28 Regardless, Ogletree promoted Mr. Moses to equity shareholder status. Even with the discriminatory

1 support of the Firm's predominantly-male leadership, Mr. Moses continued to fall below the origination
2 requirement in 2013 and 2014. However, in 2017 Ogletree paid Mr. Moses approximately \$235,000 more
3 than Ms. Knepper in target compensation and bonuses. Including equity profit-sharing distributions, Mr.
4 Moses's total compensation, on information and belief, was approximately over \$400,000 more than Ms.
5 Knepper's.

6 107. Ms. Knepper met every single credit requirement for promotion to equity shareholder in
7 2016, with approximately \$797,000 of originating credits (\$750,000 standard), approximately \$767,000
8 of managing credits (\$750,000 standard), approximately \$584,000 of working credits (\$500,000 standard),
9 and approximately 1,800 billable hours (1,800 standard).

10 108. On November 8, 2016, Ms. Knepper emailed Ogletree's managing shareholder, Matt Keen,
11 and notified him that she was on track to meet all of the criteria and wanted to pursue promotion to equity
12 shareholder status.

13 109. Ogletree had no excuse not to promote Ms. Knepper. Ogletree declined to promote Ms.
14 Knepper or even address the topic in her compensation review, later relying on the new, pretextual three-
15 year requirement. This ostensible three-year requirement is one of the Firm's moving-target criteria that
16 predominately male equity shareholders apply to deny female shareholders pay and promotions. But the
17 Firm does not consistently apply the same criteria to male shareholders. Under this purported rule, female
18 attorneys are denied promotions unless they have satisfied the credit-allocation thresholds for each of the
19 three prior years. The Firm's written policy only requires attorneys to meet their credit allocations for the
20 single year prior to promotion.

21 110. In 2017, Ogletree promoted Kevin Bland to equity shareholder, based on his 2016 credit
22 allocations and ignored that Mr. Bland only satisfied the reported standards for one of the three relevant
23 years. Ogletree now pays Mr. Bland a salary that exceeds Ms. Knepper's by approximately \$60,000.
24 Including equity profit-sharing distributions, Mr. Bland's total compensation may exceed Ms. Knepper's
25 by approximately \$200,000.

26 v. Ogletree Retaliated Against Plaintiff Knepper for Engaging in Protected Activity

27 111. Ms. Knepper complained about and resisted Ogletree's discriminatory policies and
28 harassment from 2012 to 2018.

1 112. In response to Ms. Knepper's complaints, Mr. Watts and others denied Ms. Knepper
2 compensation, credits, business development, and other important facets of employment
3 disproportionately afforded to male shareholders.

4 113. Mr. Watts routinely refused to fund Ms. Knepper's business development initiatives and
5 rejected Ms. Knepper's expense requests without cause, while he funded and supported male shareholders
6 without hesitation.

7 114. Ms. Knepper complained about Mr. Watts's retaliatory behavior to Joe Beachboard, the
8 Firm's Co-Managing Director, both via email and a direct phone call in March 2017. Ms. Knepper had
9 previously submitted information to Mr. Beachboard in October 2016, alerting him to concerning behavior
10 by Mr. Watts. Mr. Beachboard failed to follow up with Ms. Knepper in any way. In July 2017, Mr. Watts
11 sent an email to all of the Orange County shareholders that was hostile to Ms. Knepper. Ms. Knepper
12 complained to him directly and at Ms. Knepper's request, the Firm launched an investigation. As part of
13 this investigation, Ms. Knepper again reported the discrimination, harassment, retaliation, and hostile
14 work environment to the Firm's leadership. Shortly after the investigation commenced, Mr. Verde became
15 the Office Managing Shareholder of the Orange County office. Four months after the investigation
16 commenced, the Firm responded by refusing to acknowledge its wrongdoing and dismissing Ms.
17 Knepper's complaints.

18 vi. Ogletree Subjected Ms. Knepper to a Hostile Work Environment

19 115. Ogletree's predominantly male leadership consistently demeaned and disrespected Ms.
20 Knepper and other female equity and non-equity shareholders on account of their gender.

21 116. Mr. Watts, whose office was previously comprised exclusively of male shareholders,
22 resisted even meeting Ms. Knepper regarding her potential move to his office. Within months of arriving
23 in the Orange County office, Mr. Watts and Vince Verde, both co-managing shareholders at the time,
24 pulled Ms. Knepper into Mr. Watts's office and told her she had become a polarizing figure in the office.

25 117. On October 7, 2016, without any warning or explanation, Mr. Watts announced to the
26 whole office that "a creepy killer clown has been seen in the ladies' restroom... repeat ... a creepy killer
27 clown has been seen in the ladies' restroom," via an intercom on all of the phones in the Orange County
28 office. This inappropriate behavior is representative of the work environment that Ogletree has fostered

1 in the Orange County office. Ms. Knepper forwarded documentation of this incident to Joe Beachboard
2 on October 21, 2016, along with one of Mr. Watts's emails castigating the entire office for their lack of
3 interest in one of his intra-office social events and a number of other examples of Mr. Watts's
4 inappropriate behavior. Mr. Beachboard never responded to Ms. Knepper's request to discuss them. Ms.
5 Knepper repeated her complaints regarding Mr. Watts to Mr. Beachboard, both via email and a direct
6 phone call in March 2017. Mr. Beachboard failed to follow up with Ms. Knepper in any way.

7 118. Mr. Bland made numerous inappropriate comments of a sexual nature. Mr. Bland made a
8 joke about two dogs "fucking" during the interview of a young female associate candidate and likewise
9 made a joke during the interview of a male attorney that his wife "must be tolerant of his needs," because
10 he has a lot of children.

11 119. Mr. Bland also made a comment to the female Office Manager of the Orange County office
12 during a shareholder meeting that she had a "friend with benefits," greatly embarrassing her and everyone
13 else in the room.

14 120. After nearly thirteen years of excellent performance for Ogletree, in the face of egregious
15 discrimination and retaliation about which Ms. Knepper continuously complained, the hostile work
16 environment at Ogletree became intolerable and Ms. Knepper joined another firm in February 2018.

17 **VI. CLASS ACTION AND COLLECTIVE ACTION ALLEGATIONS**

18 **A. CLASS AND COLLECTIVE DEFINITIONS**

19 121. Class Representative seeks to maintain claims on her own behalf and on behalf of Classes
20 of similarly situated female non-equity shareholders employed by Ogletree.

21 122. The proposed Rule 23 "Nationwide Class" consists of all female non-equity shareholders
22 who are, have been, or will be employed by Ogletree in the United States at any time on or after August
23 18, 2016. Upon information and belief, there are approximately 100 members of the proposed Class.

24 123. The proposed "Fiduciary Duty Subclass" consists of all female non-equity shareholders
25 who are, have been, or will be employed by Ogletree in the United States at any time on or after August
26 18, 2013.

27 124. The proposed Fair Employment and Housing Act Subclass "FEHA Subclass" means
28 female non-equity shareholders employed by Ogletree in California at any time on or after August 18,

1 2016.

2 125. The proposed California Equal Pay Act Subclass, “CEPA Subclass” means female non-
3 equity shareholders employed by Ogletree in California at any time on or after August 18, 2014.

4 126. The proposed Unfair Competition Law Subclass, “UCL Subclass” means female non-
5 equity shareholders employed by Ogletree in California at any time on or after August 18, 2014.

6 127. “The EPA Collective Action,” or “Collective Action Plaintiffs” means women employed
7 as non-equity shareholders at Ogletree in the United States at any time on or after August 18, 2014 who
8 opt into this action under 29 U.S.C. §216(b). Ms. Knepper opted into this action to become a Collective
9 Action Plaintiff on February 20, 2018. Jocelyn Campanaro, a former non-equity shareholder in Ogletree’s
10 Denver, CO office, opted into this action to become a Collective Action Plaintiff on February 20, 2018.
11 Alicia Voltmer, a former non-equity shareholder in Ogletree’s Dallas, TX office, opted into this action to
12 become a Collective Action Plaintiff on February 22, 2018. Angelica Ochoa, a former non-equity
13 shareholder in Ogletree’s Denver, CO office, opted into this action to become a Collective Action Plaintiff
14 on February 23, 2018.

15 128. Class Representative and the employees whom she seeks to represent have been subjected
16 to systemic disparate treatment in pay and promotion at Ogletree based on their gender. Further, Ogletree’s
17 centralized pay and promotion policies and practices have caused a gender-based disparate impact on
18 Class Representative and the classes she seeks to represent.

19 129. Because of the Firm’s systemic pattern and practice of gender discrimination in pay and
20 promotion, Class Representative and the Classes that she seeks to represent have been adversely affected
21 and have experienced harm, including the loss of compensation, employment benefits, and promotional
22 opportunities, as well as physical and emotional pain and suffering.

23 130. Class Representative seeks to maintain claims on her own behalf and on behalf of the
24 foregoing Classes of similarly situated female non-equity shareholders. Class Representative seeks to
25 represent all of the female employees described above. The systemic gender discrimination described in
26 this Complaint has been, and is, continuing in nature.

1 **B. CLASS ALLEGATIONS**

2 **a. OGLETREE ENGAGED IN A COMMON POLICY, PATTERN, AND**
3 **PRACTICE OF DISCRIMINATION AGAINST THE CLASS**

4 131. Plaintiff re-alleges and incorporates by reference allegations from previous paragraphs of
5 the Complaint alleging class-based discrimination against female non-equity shareholders.

6 132. Ogletree has subjected female non-equity shareholders to a pattern and practice of systemic
7 unlawful disparate treatment and unlawful disparate impact discrimination comprised of (a) paying female
8 non-equity shareholders less than their male counterparts; and (b) denying female non-equity shareholders
9 promotion and advancement opportunities resulting in their relegation to lower compensation levels.

10 133. These problems affecting pay and promotion are systemic and Firm-wide. They stem from
11 the Firm's common employment policies, practices, and procedures, including Ogletree's credit
12 allocation, compensation, job assignment, and promotion policies, practices, and procedures. Such
13 policies, practices, and procedures are not valid, job-related, or justified by business necessity and all
14 suffer from: a lack of transparency; inadequate quality standards and controls; insufficient implementation
15 metrics; and inadequate opportunities for redress or challenge. As a result, female non-equity shareholders
16 are compensated and promoted within a system that is insufficiently designed or implemented to
17 consistently, reliably, or equitably manage or reward employees.

18 134. It is Ogletree's standard operating procedure to discriminate against female non-equity
19 shareholders. Ogletree's employment policies, practices, and procedures are not unique or limited to any
20 office or practice group; rather, they apply uniformly and systematically to female non-equity shareholders
21 throughout the Firm, occurring as a pattern and practice throughout all office locations and practice
22 groups.

23 135. These problems affecting pay and promotion also stem from centralized decision-making
24 by the Firm's compact and predominately male senior leadership team, which maintains centralized
25 control over employees' terms and conditions of employment and is responsible for formulating,
26 reviewing, and approving the acts, policies, and practices that result in the systemic unlawful disparate
27 treatment and unlawful disparate impact on female non-equity shareholders in pay, promotion, and
28 assignments.

b. EFFICIENCY OF CLASS PROSECUTION OF COMMON CLAIMS

136. Certification of the foregoing Classes of female non-equity shareholders is the most efficient and economical means of resolving the questions of law and fact that are common to the claims of the Class Representative and the respective Classes.

137. The individual claims of the Class Representative require resolution of the common questions concerning whether the Firm has engaged in a systemic pattern and/or practice of gender discrimination against female non-equity shareholders in pay and promotion and/or whether its facially neutral policies have an adverse effect on the Classes' pay and promotion. The respective Classes seek remedies to eliminate the adverse effects of such discrimination in pay and promotion.

138. Class Representative has standing to seek such relief because of the adverse effects that such discrimination has had on her individually and on similarly situated female non-equity shareholders generally. Ogletree caused their injuries through its discriminatory policies, practices, and procedures, and through the disparate impact its policies, practices, and procedures have on female non-equity shareholders.

139. To gain such relief for herself, as well as for the respective Class members, the Class Representative will first establish the existence of systemic gender discrimination as the premise for the relief she seeks.

140. Unless the proposed Classes are certified, the same evidence and issues would be subject to re-litigation in a multitude of individual lawsuits with an attendant risk of inconsistent adjudications and conflicting obligations. Certification of the proposed Classes is the most efficient and judicious means of presenting the evidence and arguments necessary to resolve such questions for the Class Representative, the proposed Classes, and the Defendants.

c. NUMEROSITY AND IMPRACTICABILITY OF JOINDER

141. The Classes that the Class Representative seeks to represent are too numerous to make joinder practicable. The members of the proposed Classes are diffused throughout California and the country. Fear of retaliation is also likely to undermine the possibility of joinder.

d. COMMON QUESTIONS OF LAW AND FACT

142. The prosecution of the claims of the Class Representative will require the adjudication of

1 numerous questions of law and fact common to their claims and those of the Classes that she seeks to
2 represent.

3 143. The common questions of law include: (a) whether Ogletree has engaged in unlawful,
4 systemic gender discrimination in its work assignment, credit allocation, business development,
5 promotion, and compensation policies, practices, and procedures; (b) whether the failure to institute
6 adequate standards, quality controls, implementation metrics, or oversight in work assignment, credit
7 allocation, business development, promotion, and compensation policies, practices, and procedures
8 violates Title VII, the FEHA, or the CEPA; (c) whether the lack of transparency and of opportunities for
9 redress in those systems violates Title VII, the FEHA, or the CEPA; (d) whether Ogletree's failure to
10 prevent, investigate, or properly respond to evidence and complaints of discrimination in the workplace
11 violates Title VII, the FEHA, or the CEPA; (e) whether Ogletree is liable for a continuing systemic
12 violation of Title VII, the FEHA, or the CEPA; (f) a determination of the proper standards for proving a
13 pattern or practice of discrimination by the Firm against its female non-equity shareholders, and under the
14 disparate treatment theory of liability for non-equity shareholders; (g) a determination of the proper
15 standard for proving that Ogletree's facially neutral employment practices had a disparate impact on each
16 Class; (h) whether Defendants owed a fiduciary duty to Plaintiff and class members; and (i) whether such
17 duty included an obligation to refrain from discrimination and maintaining discriminatory systems.

18 144. The common questions of fact include whether the Firm has, through its policies, practices,
19 and procedures: (a) used a compensation system that lacks meaningful or appropriate standards,
20 implementation metrics, quality controls, transparency, and opportunities for redress; (b) used that
21 compensation system to compensate female non-equity shareholders less than similarly-situated male
22 shareholders; (c) systemically, intentionally, or knowingly compensated female non-equity shareholders
23 less than similarly-situated male shareholders; (d) used a promotion system that lacks meaningful or
24 appropriate standards, implementation metrics, quality controls, transparency, and opportunities for
25 redress; (e) used that promotion system to preclude or delay the promotion of female non-equity
26 shareholders into higher positions; (f) systematically, intentionally, or knowingly precluded or delayed
27 the selection and promotion of female non-equity shareholders into higher equity status; (g)
28 systematically, intentionally, knowingly, or deliberately sowed an indifference to evidence of

1 discrimination in pay, promotion, and assignments or otherwise minimized, ignored, or mishandled
2 evidence of or complaints of gender discrimination in pay, promotion, and assignment; and (h) otherwise
3 discriminated against female non-equity shareholders in the terms and conditions of employment. The
4 common questions of fact also include the role of Defendants Keen and Ebert in, and their responsibility
5 for, the actions described in the foregoing subparts (a) through (h).

6 145. The employment policies, practices, and procedures to which the Class Representative and
7 the respective Classes are subjected were and are set by the Firm's Board of Directors and apply
8 universally to all Class members nationwide. These employment policies, practices, and procedures are
9 not unique or limited to any function or business unit; rather, they apply to all offices and practice groups
10 and thus affect Class Representative and the respective Classes in the same ways regardless of the office
11 location or practice group in which they work.

12 **e. THE TYPICALITY OF CLAIMS AND RELIEF SOUGHT**

13 146. The claims of the Class Representative are typical of the claims of the respective Classes.

14 147. Gender discrimination in pay and promotion affects the Class Representative and all Class
15 members in the same or similar ways throughout the Firm. Class Representative and similarly situated
16 female non-equity shareholders were paid less than similarly situated male shareholders for equal work
17 and were denied promotion and advancement opportunities in favor of similarly situated male
18 shareholders.

19 148. The relief necessary to remedy the claims of the Class Representative is exactly the same
20 as that necessary to remedy the claims of the Class members in this case.

21 149. Class Representative seeks the following relief for their individual claims and for those of
22 the members of the proposed Class: (a) a declaratory judgment that Defendant Ogletree has engaged in
23 systemic gender discrimination against the Class by (1) paying female non-equity shareholders less than
24 their male counterparts; and (2) denying female non-equity shareholders promotion and advancement
25 opportunities in favor of male shareholders; (b) a permanent injunction against such continuing
26 discriminatory conduct; (c) injunctive relief that effectuates a restructuring of the Firm's promotion,
27 compensation, and discipline policies, practices, and procedures; (d) back pay, front pay, and other
28 equitable remedies necessary to make the female non-equity shareholders whole from Ogletree's

1 discrimination; (e) punitive and nominal damages to prevent and deter Ogletree from engaging in similar
2 discriminatory practices in the future; (f) compensatory damages; and (g) attorneys' fees, costs, and
3 expenses.

4 **f. ADEQUACY OF REPRESENTATION**

5 150. The Class Representative's interests are co-extensive with those of the respective Classes
6 that she seeks to represent in this case. The Class Representative seeks to remedy Ogletree's
7 discriminatory employment policies, practices, and procedures so that female equity and non-equity
8 shareholders will not receive disparate pay and differential treatment.

9 151. The Class Representative is willing and able to represent the proposed Classes fairly and
10 vigorously as she pursues her similar individual claims in this action.

11 152. Class Representative has retained counsel who are qualified, experienced, and able to
12 conduct this litigation and to meet the time and fiscal demands required to litigate an employment
13 discrimination class action of this size and complexity. The combined interests, experience, and resources
14 of counsel to litigate competently the Class claims at issue in this case satisfy the adequacy of
15 representation requirement of Federal Rule of Civil Procedure 23(a)(4).

16 **g. REQUIREMENTS OF RULE 23(b)(2)**

17 153. Ogletree has acted on grounds generally applicable to the Class Representative and the
18 Classes by adopting and following systemic policies, practices, and procedures that affect all Class
19 Members.

20 154. Ogletree has acted or refused to act on grounds generally applicable to Plaintiff and the
21 proposed Classes. Ogletree's systemic conduct justifies the requested injunctive and declaratory relief
22 with respect to the Classes as a whole.

23 155. Injunctive, declaratory, and affirmative relief are a predominant form of relief sought in
24 this case. Entitlement to declaratory, injunctive, and affirmative relief flows directly and automatically
25 from proof of Ogletree's systematic gender discrimination. In turn, entitlement to declaratory, injunctive,
26 and affirmative relief forms the factual and legal predicate for the monetary and non-monetary remedies
27 for individual losses caused by Ogletree's discriminatory conduct.

28 156. Certification of Plaintiff's claims for injunctive relief is thus appropriate.

1 **h. REQUIREMENTS OF RULE 23(b)(3)**

2 157. The common issues of fact and law affecting the claims of the Class Representative and
3 proposed Class members, including, but not limited to, the common issues previously identified herein,
4 predominate over any issues affecting only individual claims. These common issues include whether the
5 Firm has engaged in gender discrimination against female non-equity shareholders by (a) paying female
6 non-equity shareholders less than their male counterparts; and (b) denying female non-equity shareholders
7 promotion and advancement opportunities in favor of male shareholders.

8 158. A class action is superior to other available means for the fair and efficient adjudication of
9 the claims of the Class Representative and members of the respective Classes.

10 159. The cost of proving the patterns and practices of discrimination by Defendants makes it
11 impracticable for the Class Representative and members of the respective Classes to prosecute their claims
12 individually.

13 160. By virtue of the pattern and practice of discrimination at Ogletree, the Class Representative
14 and Class members are eligible for monetary remedies for losses caused by the systemic discrimination,
15 including back pay, front pay, compensatory damages, and nominal and punitive damages.

16 **i. CLASS TREATMENT OF PARTICULAR ISSUES UNDER RULE 23(c)(4)**

17 161. Additionally, or in the alternative, the Court may grant “partial” or “issue” certification
18 under Rule 23(c)(4). Resolution of common questions of fact and law would materially advance the
19 litigation for all Class members.

20 **C. COLLECTIVE ACTION ALLEGATIONS (EPA)**

21 162. The Firm has engaged in systematic gender discrimination against its female non-equity
22 shareholders. The Firm has caused, contributed to, and perpetuated gender-based pay disparities through
23 common policies, practices, and procedures.

24 163. Plaintiff re-alleges and incorporates by reference each and every allegation in the previous
25 paragraphs alleging common policies, practices, and procedures resulting in unequal pay earned by female
26 non-equity shareholders at Ogletree.

27 164. Plaintiff (or “EPA Collective Action Plaintiff”) brings collective claims alleging violations
28 of the Equal Pay Act (“EPA”), 29 U.S.C. § 206(d), as a collective action pursuant to 29 U.S.C. § 216(b)

1 on behalf of all members of the EPA Collective Action.

2 165. The EPA Collective Action Plaintiff seeks to represent all female non-equity shareholders
3 described above who were paid less than male shareholders for doing similar work. The systemic gender
4 discrimination described in this Complaint has been, and is, continuing in nature.

5 166. Questions of law and fact common to the EPA Collective Action Plaintiff and the EPA
6 Collective as a whole include, but are not limited to, the following:

7 (a) Whether Ogletree unlawfully failed and continues to fail to compensate female non-equity
8 shareholders at a level commensurate with similarly-situated male shareholders;

9 (b) Whether Ogletree’s policy, practice, or procedure of failing to compensate female non-
10 equity shareholders at a level commensurate with comparable male shareholders violates
11 applicable provisions of the EPA; and

12 (c) Whether Ogletree’s failure to compensate female non-equity shareholders at a level
13 commensurate with comparable male shareholders was willful within the meaning of the EPA.

14 167. Counts for violation of the EPA may be brought and maintained as an “opt-in” collective
15 action pursuant to 29 U.S.C. § 216(b), for all claims asserted by the EPA Collective Action Plaintiff,
16 because her claims are similar to the claims of the EPA Collective.

17 168. The EPA Collective Action Plaintiff and the EPA Collective (a) are similarly situated; and
18 (b) are subject to Ogletree’s common compensation policies, practices, and procedures resulting in
19 unequal pay based on sex by failing to compensate female non-equity shareholders at a level
20 commensurate with male shareholders who perform substantially equal work and/or hold equivalent
21 levels, job titles, and positions.

22 **D. PRIVATE ATTORNEYS GENERAL ACT (“PAGA”) ALLEGATIONS**

23 169. Ogletree has violated Plaintiff’s and current and former female attorneys’ rights under the
24 California Labor Code, including the California Equal Pay Act, Section 1197.5.

25 170. Plaintiff seeks to represent and to recover civil penalties on behalf of herself and other
26 Similarly Aggrieved Current and Former Female Attorneys, who worked in California at any time on or
27 after a date one year prior to the filing of Plaintiff Knepper’s Labor and Workforce Development Agency
28 Notice.

1 171. Plaintiff Knepper has exhausted administrative remedies. In accordance with Labor Code
2 Section 2699.3, Ms. Knepper gave written notice to the California Labor and Workforce Development
3 Agency and Defendant Ogletree of the Labor Code violations alleged herein on January 12, 2018. Plaintiff
4 Knepper did not receive written notification from the LWDA of the State’s intention to investigate the
5 allegations set forth in her January 12, 2018 notice. Plaintiff did not receive written notice of cure by
6 Ogletree.

7 172. These violations are continuing and ongoing. On behalf of themselves and other Similarly
8 Aggrieved Current and Former Female Attorneys, Plaintiff seeks civil penalties for Ogletree’s violations
9 of the California Labor Code, including, without limitation, Sections 204, 204c, 204.2, 221, 223, 226,
10 98.6, 1102.5, and 1197.5.

11 173. “Similarly Aggrieved Current and Former Female Attorneys” means female non-equity
12 shareholders who worked in California for Ogletree, or any of their current and former subsidiaries and
13 affiliated entities, at any time on or after a date one year prior to the filing of Plaintiff’s Labor and
14 Workforce Development Agency Notice.

15 **VII. COUNTS**

16 **CLASS AND COLLECTIVE ACTION COUNTS**

17 **COUNT 1**

18 **GENDER DISCRIMINATION – PAY**

19 **(Title VII of the Civil Rights Act of 1964, 42 U.S.C. § 2000e, *et seq.*)**

20 **(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the**
21 **Nationwide Class against Ogletree)**

22 174. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
23 the previous paragraphs of this Complaint as if fully set forth herein.

24 175. This Count is brought on behalf of Plaintiff in her individual and representative capacities,
25 and all members of the Class.

26 176. Ogletree has discriminated against the Plaintiff and the Class in violation of Title VII of
27 the Civil Rights Act, 42 U.S.C. § 2000e, *et seq.*, as amended by the Civil Rights Act of 1991 (“Title VII”),
28 by subjecting them to different treatment on the basis of their gender, including by engaging in intentional

1 disparate treatment, and by maintaining uniform policies and practices that have an adverse, disparate
2 impact on them.

3 177. Ogletree has engaged in an intentional, company-wide and systemic policy, pattern, and/or
4 practice of discrimination against Plaintiff and the Class by, among other things: maintaining a
5 discriminatory system of determining salaries and other compensation incentives; maintaining
6 discriminatory credit allocation system; discrimination in assignments; maintaining a discriminatory
7 system for promotions; and other forms of discrimination.

8 178. These foregoing common policies, practices, and/or procedures have produced an
9 unjustified disparate impact on Plaintiff and the members of the Class with respect to the terms and
10 conditions of their employment.

11 179. Ogletree has treated Plaintiff and the Class differently from and less preferentially than
12 similarly-situated male shareholders with respect to starting compensation and raises in ways constituting
13 disparate treatment and disparate impact discrimination.

14 180. Ogletree has failed to prevent, to respond to, to investigate adequately, and/or to
15 appropriately resolve this gender discrimination.

16 181. Ogletree's conduct has been intentional, deliberate, willful, malicious, reckless,
17 oppressive, and conducted in callous disregard of the rights of the Class Representative and all members
18 of the Class, entitling the Class Representative and all members of the class to punitive damages.

19 182. As a result of Ogletree's conduct alleged in this Complaint, the Class Representative and
20 the members of the Class have suffered and continue to suffer harm, including but not limited to, lost
21 earnings and other financial loss, as well as non-economic damages.

22 183. By reason of the continuous nature of Ogletree's discriminatory conduct, which persisted
23 throughout the employment of the Class Representative and the members of the Class, the continuing
24 violations doctrine applies to all violations alleged herein.

25 184. By reason of Ogletree's discrimination, the Class Representative and the members of the
26 Class are entitled to all legal and equitable remedies available for violations of Title VII, including
27 reinstatement and an award of compensatory and punitive damages. Attorneys' fees and costs should be
28 awarded under 42 U.S.C. § 2000e-5(k).

COUNT 2

GENDER DISCRIMINATION – PROMOTIONS

(Title VII of the Civil Rights Act of 1964, 42 U.S.C. § 2000e, *et seq.*)

**(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the
Nationwide Class against Ogletree)**

185. Plaintiff re-alleges and incorporates by reference each and every allegation contained in the previous paragraphs of this Complaint as if fully set forth herein.

186. This Count is brought on behalf of Plaintiff in her individual and representative capacities, and all members of the Class.

187. Ogletree has discriminated against the Plaintiff and the Class in violation of Title VII of the Civil Rights Act, 42 U.S.C. § 2000e, *et seq.*, as amended by the Civil Rights Act of 1991 (“Title VII”), by subjecting them to different treatment on the basis of their gender, including by engaging in intentional disparate treatment, and by maintaining uniform policies and practices that have an adverse, disparate impact on them.

188. Ogletree has engaged in an intentional, company-wide and systemic policy, pattern, and/or practice of discrimination against Plaintiff and the Class by, among other things: maintaining discriminatory credit allocation systems; discrimination in assignments; maintaining a discriminatory system for promotions; and other forms of discrimination.

189. These foregoing common policies, practices, and/or procedures have produced an unjustified disparate impact on Plaintiff and the members of the Class with respect to the terms and conditions of their employment.

190. As a result of this disparate treatment and disparate impact discrimination, Ogletree has treated Plaintiff and the Class differently from and less preferentially than similarly-situated male shareholders with respect to promotions.

191. Ogletree has failed to prevent, to respond to, to investigate adequately, and/or to appropriately resolve this gender discrimination.

192. Ogletree’s conduct has been intentional, deliberate, willful, malicious, reckless, and conducted in callous disregard of the rights of the Class Representative and all members of the Class,

1 entitling the Class Representative and all members of the class to punitive damages.

2 193. As a result of Ogletree’s conduct alleged in this Complaint, the Class Representative and
3 the members of the Class have suffered and continue to suffer harm, including but not limited to, lost
4 earnings and other financial loss, as well as non-economic damages.

5 194. By reason of the continuous nature of Ogletree’s discriminatory conduct, which persisted
6 throughout the employment of the Class Representative and the members of the Class, the continuing
7 violations doctrine applies to all violations alleged herein.

8 195. By reason of Ogletree’s discrimination, the Class Representative and the members of the
9 Class are entitled to all legal and equitable remedies available for violations of Title VII, including
10 reinstatement and an award of compensatory and punitive damages. Attorneys’ fees and costs should be
11 awarded under 42 U.S.C. § 2000e-5(k).

12 **COUNT 3**

13 **DENIAL OF EQUAL PAY FOR EQUAL WORK**

14 **(The Fair Labor Standards Act of 1938, as amended by The Equal Pay Act, 29 U.S.C. §§ 206, et**
15 **seq.)**

16 **(On Behalf of the Class Representative, in her Individual and Representative Capacities and the**
17 **Collective Action Plaintiffs against Ogletree)**

18 196. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
19 the previous paragraphs of this Complaint as if fully set forth herein.

20 197. This Count is brought on behalf of Plaintiff in her individual and representative capacities,
21 and Collective Action Plaintiffs.

22 198. Ogletree has discriminated against the Class Representative and Collective Action
23 Plaintiffs in violation of the Fair Labor Standards Act of 1938, 29 U.S.C. §§ 206, *et seq.*, as amended by
24 the Equal Pay Act of 1963 (“EPA”). Ogletree has paid Class Representative and Collective Action
25 Plaintiffs less than similarly-situated male colleagues performing equal work on jobs the performance of
26 which requires equal skill, effort, and responsibility, and which are performed under similar working
27 conditions.

28 199. Ogletree has subjected the Class Representative and the Collective Action Plaintiffs to

1 common discriminatory pay policies, including: a discriminatory system of determining salaries and other
2 compensation incentives, which results in shareholders performing the same tasks receiving different
3 compensation; and other forms of discrimination affecting pay.

4 200. The differential in pay between male and female shareholders was not due to seniority,
5 merit, quantity, or quality of production, but was due to gender.

6 201. Ogletree has caused, attempted to cause, contributed to, or caused the continuation of, the
7 wage rate discrimination based on sex in violation of the EPA. Moreover, the foregoing conduct
8 constitutes a willful violation of the EPA within the meaning of 29 U.S.C. § 255(a). Because Ogletree
9 has willfully violated the EPA, a three-year statute of limitations applies to such violations, pursuant to
10 29 U.S.C. § 255.

11 202. As a result of Ogletree's conduct alleged in this Complaint, Class Representative and all
12 Collective Action Plaintiffs have suffered and will continue to suffer harm, including but not limited to:
13 lost earnings, lost benefits, and other financial loss, as well as non-economic damages.

14 203. By reason of Ogletree's discrimination, Class Representative and all Collective Action
15 Plaintiffs are entitled to all legal and equitable remedies available for violations of the EPA including
16 liquidated damages for all willful violations, prejudgment interest, attorneys' fees, costs, and other
17 compensation pursuant to 29 U.S.C. § 216(b). Attorneys' fees should be awarded under 29 U.S.C. §
18 216(b).

19 **COUNT 4**

20 **GENDER DISCRIMINATION – PAY AND PROMOTIONS**

21 **(California Fair Employment and Housing Act, Cal. Gov. Code § 12940, et seq.)**

22 **(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the**
23 **FEHA Subclass against Ogletree)**

24 204. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
25 the previous paragraphs of this Complaint as if fully set forth herein.

26 205. This Count is brought on behalf of Plaintiff in her individual and representative capacities,
27 and all members of the FEHA Subclass.

28 206. Ogletree has discriminated against Plaintiff and the FEHA Subclass in violation of the

1 California Fair Employment and Housing Act (the “FEHA”), Cal. Gov’t Code § 12940, *et seq.*, by
2 subjecting them to different treatment because and on the basis of their gender, including by engaging in
3 intentional disparate treatment and by maintaining uniform policies and practices that have an adverse,
4 disparate impact on them.

5 207. Ogletree has engaged in an intentional, company-wide and systemic policy, pattern, and/or
6 practice of discrimination against Plaintiff and the FEHA Subclass by, among other things: maintaining a
7 discriminatory system of determining salaries and other compensation incentives; discrimination in
8 assignments; maintaining a discriminatory system of credit allocation; maintaining a discriminatory
9 system for promotions; and other forms of discrimination.

10 208. These foregoing common policies, practices, and/or procedures have produced an
11 unjustified disparate impact on Plaintiff and the members of the FEHA Subclass with respect to the terms
12 and conditions of their employment.

13 209. As a result of this disparate treatment and disparate impact discrimination, Ogletree has
14 treated Plaintiff and FEHA Subclass differently from and less preferentially than similarly-situated male
15 shareholders with respect to compensation, raises, job assignments, and promotions.

16 210. Ogletree has failed to prevent, respond to, adequately investigate, and/or appropriately
17 resolve this gender discrimination.

18 211. Ogletree’s conduct has been intentional, deliberate, willful, malicious, reckless, and
19 conducted in callous disregard of the rights of the Class Representative and all members of the FEHA
20 Subclass, entitling the Class Representative and all members of the FEHA Subclass to punitive damages.

21 212. As a result of Ogletree’s conduct alleged in this Complaint, the Class Representative and
22 the members of the FEHA Subclass have suffered and continue to suffer harm, including but not limited
23 to, lost earnings and other financial loss, as well as non-economic damages.

24 213. By reason of the continuous nature of Ogletree’s discriminatory conduct, which persisted
25 throughout the employment of the Class Representative and the members of the FEHA Subclass, the
26 continuing violations doctrine applies to all violations alleged herein.

27 214. By reason of Ogletree’s discrimination, the Class Representative and the members of the
28 FEHA Subclass are entitled to all legal and equitable remedies available for violations of the FEHA,

1 including reinstatement and an award of compensatory and punitive damages.

2 215. Attorneys' fees should be awarded under Cal. Gov't Code § 12940.

3 **COUNT 5**

4 **DENIAL OF EQUAL PAY FOR EQUAL & SUBSTANTIALLY SIMILAR WORK**

5 **(California Equal Pay Act, as amended by The California Fair Pay Act, Cal. § 1197.5, *et seq.*;**

6 **California Equal Pay Act, Cal. Lab § 1197.5 (West 2015) (amended 2015))**

7 **(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the**

8 **CEPA Subclass against Ogletree)**

9 216. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
10 the previous paragraphs of this Complaint as though fully set forth herein.

11 217. This Count is brought on behalf of Plaintiff in her individual and representative capacities,
12 and all members of the CEPA Subclass.

13 218. Ogletree has discriminated against the Plaintiff and all members of the CEPA Subclass in
14 violation of the California Equal Pay Act, Cal. Lab. Code § 1197.5 (West 2015) (amended 2015), *et seq.*
15 Ogletree has paid Class Representative and members of the CEPA Subclass less than similarly-situated
16 male shareholders in the same establishment performing equal work on jobs the performance of which
17 requires equal skill, effort, and responsibility, and which are performed under similar working conditions.

18 219. Ogletree has discriminated against the Plaintiff and all members of the CEPA Subclass in
19 violation of the California Equal Pay Act, as amended by the California Fair Pay Act, Cal. Lab. Code §
20 1197.5 *et seq.* Ogletree has paid Class Representative and members of the CEPA Subclass less than
21 similarly-situated male shareholders performing substantially similar work, when viewed as a composite
22 of skill, effort, and responsibility, and performed under similar working conditions.

23 220. Ogletree has subjected the Class Representative and the members of the CEPA Subclass to
24 common discriminatory pay policies, including: a discriminatory system of determining salaries and other
25 compensation incentives; a discriminatory system for promotions, which results in shareholders
26 performing the same tasks receiving different compensation; and other forms of discrimination affecting
27 pay.

28 221. The differential in pay between male and female shareholders was not due to seniority,

1 merit, the quantity or quality of production, or a bona fide factor other than sex, such as education, training,
2 or experience, but was due to gender. In the alternative, to the extent that Ogletree relied upon one or
3 more of these factors, said factor(s) were not reasonably applied and did/do not account for the entire wage
4 differential.

5 222. Ogletree caused, attempted to cause, contributed to, or caused the continuation of, the wage
6 rate discrimination based on sex. Moreover, the foregoing conduct constitutes a willful violation of the
7 California Equal Pay Act, Cal. Lab. Code § 1197.5 (West 2015) (amended 2015), *et seq.*, and California
8 Equal Pay Act, as amended by the California Fair Pay Act, Cal. Lab. Code § 1197.5 *et seq.* Therefore, a
9 three-year statute of limitations applies to such violations, pursuant to California Equal Pay Act, Cal. Lab.
10 Code § 1197.5(h) (West 2015) (amended 2015), *et seq.*, and California Equal Pay Act, as amended by the
11 California Fair Pay Act, Cal. Lab. Code § 1197.5(h).

12 223. As a result of Ogletree's conduct alleged in this Complaint and/or Ogletree's willful,
13 knowing, and intentional discrimination, the Plaintiff has suffered and will continue to suffer harm,
14 including but not limited to lost earnings, lost benefits, and other financial losses, as well as non-economic
15 damages.

16 224. The Plaintiff and the CEPA Subclass are therefore entitled to all legal and equitable
17 remedies, including doubled compensatory awards for all willful violations.

18 225. Attorneys' fees should be awarded under California Labor Code § 1197.5(g).

19 **COUNT 6**

20 **UNFAIR COMPETITION IN VIOLATION OF CALIFORNIA BUSINESS AND PROFESSIONS**

21 **CODE**

22 **California Business and Professions Code § 17200 *et seq.***

23 **(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the**
24 **UCL Subclass against Ogletree)**

25 226. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
26 the previous paragraphs of this Complaint as though fully set forth herein.

27 227. This Count is brought on behalf of Plaintiff in her individual and representative capacities,
28 and all members of the UCL Subclass.

1 228. Ogletree is a “person” as defined under California Business & Professions Code § 17021.

2 229. Ogletree’s willful failure to pay female non-equity shareholders equally and to otherwise
3 offer female non-equity shareholders equal employment opportunities as alleged above, constitutes
4 unlawful, unfair, and/or fraudulent activity prohibited by California Business and Professions Code
5 §17200. As a result of their unlawful, unfair, and/or fraudulent acts, Ogletree reaped and continue to reap
6 unfair benefits and illegal profits at the expense of Plaintiff and the UCL Subclass. Ogletree should be
7 enjoined from this activity.

8 230. Accordingly, Plaintiff and the UCL Subclass members are entitled to restitution with
9 interest and other equitable relief, pursuant to Cal. Bus. & Prof. Code §17203.

10 **COUNT 7**

11 **BREACH OF FIDUCIARY DUTY - DISCRIMINATION**

12 **(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the**
13 **Fiduciary Duty Subclass against Ogletree, Charles Matthew Keen, & Kim Franklin Ebert)**

14 231. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
15 the previous paragraphs of this Complaint as though fully set forth herein.

16 232. This Count is brought on behalf of Plaintiff in her individual and representative capacities,
17 and all members of the Fiduciary Duty Subclass.

18 233. Defendants owe a fiduciary duty to Plaintiff and to each member of the Fiduciary Duty
19 Subclass based on Plaintiff and the members of the Fiduciary Duty Subclass’s relationship to Defendants
20 as shareholders of the Firm.

21 234. Defendants have and have had a duty to deal fairly, honestly, and openly with Plaintiff and
22 the members of the Fiduciary Duty Subclass. Without limiting the generality of the foregoing, this
23 includes a duty not to discriminate on the basis of sex or retaliate against Plaintiff and the members of the
24 Fiduciary Duty Subclass.

25 235. Defendants breached their fiduciary duty by failing treat the members of the Fiduciary
26 Duty Subclass equitably and instead discriminating against them on the basis of their gender, including
27 by maintaining a discriminatory system of determining salaries and other compensation incentives;
28 discrimination in assignments; maintaining a discriminatory system of credit allocation; maintaining a

1 discriminatory system for promotions; and other forms of discrimination.

2 236. Members of the Fiduciary Duty Subclass suffered substantial damages as a result of
3 Defendants' breach of their fiduciary duties.

4 **REPRESENTATIVE PRIVATE ATTORNEY GENERAL ACT CLAIMS**

5 **COUNT 8**

6 **CLAIMS UNDER THE PRIVATE ATTORNEYS GENERAL ACT OF 2004**

7 **(Cal. Lab. Code §2698 *et seq.*)**

8 **(On Behalf of the Class Representative, in her Individual and Representative Capacities, and the**
9 **Similarly Aggrieved Current and Former Female Attorneys against Ogletree)**

10 237. Plaintiff re-alleges and incorporates by reference each and every allegation contained in
11 the previous paragraphs of this Complaint as though fully set forth herein.

12 238. Plaintiff is an aggrieved employee. Plaintiff brings this claim on behalf of herself and other
13 Similarly Aggrieved Current and Former Female Attorneys.

14 239. The California Labor Code Private Attorneys General Act of 2004, Cal. Lab. Code § 2698,
15 *et seq.*, gives any employee aggrieved by an employer's violation of the Labor Code the right to file an
16 action on behalf of Similarly Aggrieved Current and Former Female Attorneys for the civil penalties
17 established by Section 2698 and/or other Labor Code sections.

18 240. Plaintiff, on behalf of herself and other Similarly Aggrieved Current and Former Female
19 Attorneys, seeks civil penalties for Ogletree's violations of the California Labor Code, including, without
20 limitation, the following: (a) being deprived of equal pay, in violation of the California Equal Pay Act,
21 Cal. Lab. Code § 1197.5 (West 2015) (amended 2015), *et seq.*, and California Equal Pay Act, as amended
22 by the California Fair Pay Act, Cal. Lab. Code § 1197.5 *et seq.*; (b) retaliation in violation of Cal. Lab.
23 Code §§ 98.6, 1102.5, and 1197.5(k); (c) untimely payment in violation of Cal. Lab. Code §§ 204, 204c,
24 and 204.2; and (d) inaccurate wage statements in violation of Cal. Lab. Code § 226. These violations
25 were willful and intentional.

26 241. Accordingly, Plaintiff is entitled to collect civil penalties on behalf of herself and other
27 Similarly Aggrieved Current and Former Female Attorneys against Ogletree as allowed under Cal. Lab.
28 Code § 2699(a) and (f) and costs and attorneys' fees under Cal. Lab. Code. § 2699(g).

INDIVIDUAL COUNTS

COUNT 9

RETALIATION

(Title VII of the Civil Rights Act of 1964, 42 U.S.C. § 2000e-5(f), *et seq.*; California Fair Employment and Housing Act, Cal. Gov. Code § 12940, *et seq.*)

(On Behalf of Plaintiff against Ogletree)

242. Plaintiff re-alleges and incorporates by reference each and every allegation contained in the previous paragraphs of this Complaint as though fully set forth herein.

243. Plaintiff engaged in protected activity that included, but is not limited to, complaining to Ogletree about gender discrimination in compensation and promotion. She complained to members of the Firm on numerous occasions.

244. Ogletree engaged in adverse employment actions against Plaintiff for engaging in protected activities. These adverse employment actions have included subjecting her to unfavorable terms and conditions of employment, including denials of promotion and subjection to a hostile work environment. The adverse employment actions have materially and adversely affected Plaintiff's overall terms and conditions of employment.

245. Ogletree's retaliatory acts against Plaintiff were a direct and proximate result of her protected activities.

246. A reasonable employee would find Ogletree's retaliatory acts materially adverse and such acts would dissuade a reasonable person from making or supporting a charge of discrimination.

247. Ogletree's conduct has been intentional, deliberate, willful, malicious, reckless, and conducted in callous disregard of the rights of the Plaintiff, entitling her to punitive damages.

248. As a result of Ogletree's conduct alleged in this complaint, Plaintiff has suffered and continue to suffer harm, including but not limited to lost earnings, lost benefits and other financial loss, as well as humiliation, embarrassment, emotional and physical distress, and mental anguish.

249. Plaintiff is entitled to all legal and equitable remedies available for violations of Title VII and the FEHA, including an award of punitive damages.

250. Attorney's fees and costs should be awarded under 42 U.S.C. § 2000e-5(k).

COUNT 10

RETALIATION

(Fair Labor Standards Act of 1938, as amended by the Equal Pay Act of 1963, 29 U.S.C. § 215(a)(3); California Equal Pay Act, as amended by The California Fair Pay Act, Cal. § 1197.5, et seq.; California Equal Pay Act, Cal. Lab § 1197.5 (West 2015) (amended 2015))

(On behalf of Plaintiff against Ogletree)

251. Plaintiff re-alleges and incorporates by reference each and every allegation contained in the previous paragraphs of this Complaint as though fully set forth herein.

252. Plaintiff engaged in protected activity under the Equal Pay Act by complaining to Ogletree about gender discrimination in compensation.

253. Ogletree engaged in adverse employment actions against Plaintiff for engaging in protected activities. These adverse employment actions have included subjecting her to unfavorable terms and conditions of employment, including denials of promotion and subjection to a hostile work environment. The adverse employment actions have materially and adversely affected Plaintiff's overall terms and conditions of employment.

254. Ogletree's retaliatory acts against Plaintiff were a direct and proximate result of their protected activities.

255. A reasonable employee would find Ogletree's retaliatory acts materially adverse and such acts would dissuade a reasonable person from making or supporting a charge of discrimination.

256. As a result of Ogletree's conduct alleged in this complaint, Plaintiff has suffered and continue to suffer harm, including but not limited to lost earnings, lost benefits and other financial loss, as well as humiliation, embarrassment, emotional and physical distress, and mental anguish.

257. Under 29 U.S.C. § 216(b) and the CEPA, Plaintiff is entitled to liquidated damages and other relief.

258. Attorneys' fees and costs should be awarded under 29 U.S.C. § 216(b) and the CEPA.

1 **VIII. PRAYER FOR RELIEF ON INDIVIDUAL, CLASS ACTION, AND COLLECTIVE**
2 **ACTION CLAIMS**

3 WHEREFORE, Plaintiff, on her own behalf and on behalf of the Class, the EPA Collective Action,
4 and the PAGA Representative Action, pray that this Court:

5 A. Certify the claims in Counts 1, 2, and 4 through 7 as a class action maintainable under
6 Federal Rules of Civil Procedure Rule 23(a), (b)(2) and/or (b)(3), or certify particular issues within those
7 claims as class issues under Rule 23(c)(4), on behalf of the proposed Classes; designate the proposed Class
8 Representative as representative; and designate Plaintiff's counsel of record as Class Counsel for each
9 Class;

10 B. Certify the claims in Count 3 as a collective action under the EPA on behalf of the
11 Collective Action Representatives and the EPA Collective Action; promptly issue notice pursuant to 29
12 U.S.C. § 216(b) to all similarly situated members of the Collective Action, which (1) appries them of the
13 pendency of this action and (2) permits them to assert timely EPA claims in this action by filing individual
14 Consent to Join forms pursuant to 29 U.S.C. § 216(b); and toll the statute of limitations on the claims of
15 all members of the Collective Action from the date the original Complaint was filed until the Collective
16 Action members are provided with reasonable notice of the pendency of this action and a fair opportunity
17 to exercise their right to opt in as Collective Action Plaintiffs;

18 C. Declare and adjudge that Ogletree's employment policies, practices, and/or procedures
19 challenged herein are illegal and in violation of the rights of the respective Plaintiff, Members of the
20 Classes, and Members of the EPA Collective Action;

21 D. Issue a permanent injunction against Ogletree and Ogletree's partners, officers, trustees,
22 owners, employees, agents, attorneys, successors, assigns, representatives, and any and all persons acting
23 in concert with them from engaging in any conduct violating the rights of the Plaintiff, Members of the
24 Classes, Members of the EPA Collective Action, and those similarly situated as secured by Title VII and
25 the Equal Pay Act, and order such injunctive relief as will prevent Ogletree from continuing their
26 discriminatory practices and from engaging in any further unlawful practices, policies, customs, usages,
27 and gender discrimination as set forth herein;

28 E. Order Ogletree to adjust the wage rates and benefits for the Plaintiff, Members of the

1 Classes, and Members of the EPA Collective Action to the level that they would be enjoying but for
2 Ogletree's discriminatory policies, practices, and/or procedures;

3 F. Award back pay, front pay, lost benefits, preferential rights to jobs, and other damages for
4 lost compensation and job benefits suffered by the Plaintiff, Members of the Classes, and Members of the
5 EPA Collective Action, in an amount not less than \$100,000,000.

6 G. Award nominal, liquidated, and compensatory damages to Plaintiff and Members of the
7 Classes, in an amount not less than \$100,000,000.

8 H. Award punitive damages to Plaintiff and Members of the Classes, in an amount not less
9 than \$100,000,000.

10 I. Award civil and statutory penalties available under applicable laws, including waiting time
11 penalties;

12 J. Order Defendants to make whole the Plaintiff, Members of the Classes, and Members of
13 the EPA Collective Action by providing them with any other monetary and affirmative relief;

14 K. Award litigation costs and expenses, including, but not limited to, reasonable attorneys'
15 fees, to the Plaintiff, Members of the Classes, and Members of the EPA Collective Action;

16 L. Award Plaintiff, Members of the Classes, and Members of the EPA Collective all pre-
17 judgment interest and post-judgment interest available under law;

18 M. Award Plaintiff, Members of the Classes, and Members of the EPA Collective Action any
19 other appropriate equitable relief, including reinstatement;

20 N. Order that this Court retain jurisdiction of this action until such time as the Court is satisfied
21 that Ogletree has remedied the practices complained of herein and are determined to be in full compliance
22 with the law; and

23 O. Award additional and further relief as this Court may deem just and proper.

24 **IX. JURY DEMAND**

25 Plaintiff demands a trial by jury on all issues triable of right by jury.
26
27
28

1 Dated: May 11, 2018

Respectfully submitted,

2
3 /s/ Jill Sanford

4 David Sanford (appearance *Pro Hac Vice*)

Jill Sanford (CA Bar No. 185757)

Edward Chapin (CA Bar No. 53287)

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